

**Julien PILLOT**  
*PhD in Economics*  
*Research Fellow – University of Nice*



## Personal Data

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### Personal Address

Résidence « Les jardins de Vallauris »  
Bâtiment A5 « Les Aloès »  
Chemin Lintier  
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Born in Hyères (Var), the 08/31/1982  
French  
Married

### Professional Address

ISEM / Department of economics  
University of Nice-Sophia Antipolis  
and GREDEG – CNRS UMR 6227  
250 rue Albert Einstein  
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Holder of a driving licence (personal vehicle)  
and of a Boat Licence

## Qualifications

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- 2007-2011**    **PhD in Economics** (*First Class Honours*)  
University of Nice - Sophia Antipolis, GREDEG-CNRS
- 2006-2007**    **Master 2 (MAS) Research in Innovation Economics and Industrial Dynamics**  
(Summa Cum Laude, *Valedictorian*), GREDEG-CNRS, UNSA
- 2005-2006**    **Master 1 in Economics and Management, Economics speciality**  
(Magna Cum Laude, *2nd*), University of Toulon
- 2004-2005**    **Bachelor Degree in Economics and Management**  
(ranked *3rd*), University of Toulon
- 2002-2004**    **Associate Degree in Economics and Management**  
(Cum Laude, *4th*), University of Toulon
- 1999-2000**    **High School Diploma, Scientific Series, Mathematics Specialities**  
(*Cum Laude*) Maintenon, Private High School, Hyères

## Fields of Research (*Journal of Economic Literature Classification System*)

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Industrial Economics (L12, L4); Law and Competition Economics (K20, K21, K42)

## PhD in Economics (2008-2011)

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**Title :** The Enforcement Standard for the Essential Facilities Doctrine: An Economic Analysis of Competition Authorities' Decision-Making Practice (*Fisrt Class Honours*)

**Fields of Specialization :** Competition economics, Law economics, Innovation economics

**Supervisor :** Frédéric Marty (CNRS)

**Committee :** Pr. Gaffard J-L. (SKEMA), Pr. Gamel C. (GREQAM, *reviewer*), Pr. Lévêque F. (Mines ParisTech, *reviewer*), Pr. Perrot A. (Paris I, President), Pr. Rainelli M. (GREDEG)

## Research Memorandums

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**I. Title :** Competition Policies and Incentives to Innovate : An Application of the Essential Facilities Doctrine to the Digital Rights Managers (DRM) (**2007, Summa Cum Laude**)

**Fields of specialization :** Innovation economics, Law economics, Competition economics

**Supervisor :** Frédéric Marty (CNRS)

**Assessor :** Professor Jean-Luc Gaffard (UNSA, CNRS et OFCE)

**II. Title :** « Job Satisfaction » : A General Survey (**2006, Summa Cum Laude**)

**Fields of specialization :** Labour economics, Econometrics, Labour Sociologies

**Supervisor :** Professor Philippe Bathelemy (USTV)

**Assessor :** Professor Jean Bernard (USTV)

## Academic Articles

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“**Enforcement of the Essential Facilities Doctrine and Regulation of Competition: Thoughts on the European Decision-Making Practice**”, with Frédéric Marty, *Reflets et Perspectives de la Vie Economique*, 50(4), 197-221.

“**Fidelity Rebates and Abusive Exclusionary Conducts: Which Evolution in the Decision-Making Practice of the European Commission?**”, with Frédéric Marty, *Revue Internationale de Droit Economique*, 25(3), September 2011, 379-404.

“**Boycott or Essential Facility Restricted Access? From Terminal Railroad to the MRI system of Arcachon**”, with Frédéric Marty, *Revue Lamy de la Concurrence*, 26(1), January 2011, 17-25.

“**Apprehending exclusivity contracts: the emerging markets case**”, with Patrice Bougette, Frédéric Marty and Patrice Reis, *Concurrences*, n°3-2010, September 2010, 65-74.

“**Digital ‘Dematerialization’ of content and Digital Rights Management: Do Video Game Manufacturers play fair?**”, *Revue Lamy Droit de l’Immatériel*, 61(6), June 2010, 57-63.

“**Intellectual Property Rights and Essential Facilities Doctrine: the Differences between American and European Competition Policies**”, with Frédéric Marty, *Revue d’Economie Industrielle*, n°129-130, March 2010, 277-300.

**“Essential Facilities Doctrine and Strategic Use of Antitrust Laws: the French Press Distribution Service Case”**, *Economie Appliquée*, 62(4), December 2009, 5-33.

**“Protecting competition or competitors: the Intel Case”**, with Frédéric Marty, *Revue Economique et Sociale*, 67(4), December 2009, 65-74.

**“How to design a standard: the Sony’s Strategy in the High Definition Market”**, *Innovations – Cahiers d’économie de l’innovation*, 30(2), September 2009, 135-155.

**“The Implementation of the Essential Facilities Doctrine in the Conseil de la concurrence Decision “voyages-sncf.com”: an Economic Analysis”**, with Frédéric Marty, *Revue Lamy de la Concurrence*, 19(2), April - June 2009, pp. 20-26.

**“Could we Fear a Depreciation of the Ligue 1 Product? »**, *Revue Lamy Droit de l’Immatériel*, 48(4), April 2009, 46-50.

### **Forthcoming Academic Works**

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**“Intellectual Property Rights, Interoperability and Compulsory Licensing : Merits and Limits of the European Approach”**, with Frédéric Marty, *Journal of Innovation Economics*, first term 2012.

**“Exclusivity in High-Tech Industries : Evidence from the French Case”**, with Patrice Bougette, Frédéric Marty et Patrice Reis, *European Competition Journal*, first term 2012.

### **Collective Volume Articles**

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**« The Essential Facilities Doctrine in European Competition Policy: The Case of Energy Sector »**, with Adrien de Hauteclocque and Frédéric Marty, in J-M Glachant, D. Finon and A. de Hauteclocque (eds.), *Competition, Contracts and Electricity Markets : A New Perspective*, Edward Elgar Publishing, August 2011, 259-293.

**“Could the Essential Facilities Doctrine’s Application to Intellectual Property Rights Make Opportunistic Strategies of Firms Easier ?”**, with Frédéric Marty, in A. Masson (dir.), *Stratégies juridiques des entreprises*, Larcier, August 2009, 317-337.  
*This collective volume is the 2010 Cercle Montesquieu prizewinner.*

### **Working Papers**

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**“Intangible Assets, Essential Facilities and Competitive Litigations”**, with Frédéric Marty, Working Paper GREDEG, n°2009-4, November 2009.

**“EU and US Competition Policies Facing the Fidelity Rebates Granted by Dominant Undertakings: the Intel Case”**, with Frédéric Marty, Working Paper OFCE, n°2009-26, September 2009.

**“Using the Essential Facilities Doctrine in the competition authorities’ decision process: legal ambiguity and regulation of the competition”**, with Frédéric Marty, Working Paper OFCE, n°2009-11, May.

## Newsletters ADMEO (<http://unice.fr/edmo/>)

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“**French VoD Services Lagging: An Industrial Organization or a Policy Issue?**”, n°65, December 2011.

“**Keeping Mature Industries Innovative: the Evian example**”, n°60, September 2010.

“**Hydrogen: Does France Broken Down?**”, n°56, January-February 2010.

“**The Economic Crisis: Until When?**”, n°50, December 2008.

“**What is the International Academic Rankings’ Degree of Relevance?**”, n°43, December 2008.

“**Competition in Matter of Ligue 1 Rights of Diffusion: the Dual Strategy of the *Ligue de Football Professionnel***”, with B. Ndiaye, n°40, December 2007.

## Communications

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**8th Annual Conference of the German Law and Economics Association, 5th French-German Talks in Law and Economics : « The Antitrust Assessment of Exclusive Agreements : The High-Tech Industry »**, with Patrice Bougette, Frédéric Marty (*lecturer*) and Patrice Reis, Wiesbaden, December 2010.

**7<sup>th</sup> Annual Conference of the German Law and Economics Association, 4<sup>th</sup> French-German Talks in Law and Economics : « Intellectual Property Rights, Interoperability and Compulsory Licensing : Merits and Limits of the European Approach »**, with Frédéric Marty, Trier, December 2009.

Seminar CREUSET (Research Centre in Economics of the Saint-Etienne University), “**The Implementation of the Essential Facilities Doctrine in the Conseil de la Concurrence Decision in the *voyages-sncf.com* Case**”, with Frédéric Marty, Jean-Monnet University, St Etienne, December 2009.

Seminar **EconomiX**, *Law Economics and Institutions*, “**Interface Materials and Foreclosing Strategies: What Could we Learn about the *voyages-sncf.com* Case?**”, with Frédéric Marty (*lecturer*), University of Paris Ouest Nanterre – La Défense, April 2009.

Seminar SPOC (Public Services, Organisations and Contracts), “**Using the Essential Facilities Doctrine in the Competition Authorities’ Decision Process: Legal Ambiguity and Regulation of the Competition**”, with Frédéric Marty (*lecturer*), University of Paris 1 Panthéon-Sorbonne, Paris, March 2009.

Symposium « *Efficiency, Competition and long Term Contracts in Electricity Markets* » : “**The influence of essential facilities doctrine in matter of regulation and competition policy in energy network industries**”, with Adrien de Hauteclocque and Frédéric Marty (*lecturer*), GIS LARSEN and the European Energy Policy Chair of the European Institute, Firenze, January 2009.

Conference « *Legal Private Strategies in Europe* » : “**Could the Essential Facilities Doctrine’s Extension to Intellectual Property Rights Make Private’s Opportunistic Strategies Easier ?**”, with Frédéric Marty, Faculty of Law, Economics and Finance of Luxembourg, December 2008.

Symposium « *En route vers Lisbonne 2008* », *L’économie de la connaissance dans une perspective européenne*: “**Intellectual Property Rights and Essential Facilities Doctrine: the Differences between American and European Competition Policies**”, with Frédéric Marty, Public Research Centre Henri Tudor, Luxembourg, December 2008.

Seminar GIS LARSEN (Laboratory of Economics Analysis of Energy Systems and Networks), “**The influence of essential facilities theory in matter of regulation and competition policy in energy network industries: long term efficiency criteria in European and American jurisprudence**”, with Frédéric Marty (lecturer), Fontenay-aux-Roses, December 2008.

Symposium « *Industrial Organisation in the last thirty years: results and perspectives* », 30 ans de la R.E.I.: “**Competition Policies and Intellectual Property Rights: Discussing the Essential Facilities Doctrine**”, with Frédéric Marty, CNRS - GREDEG UMR 6227, Juans les Pins, November 2008.

Seminar GIS LARSEN (Laboratory of Economics Analysis of Energy Systems and Networks), “**Competition Policies and Intellectual Protection Policies : Considering the Essential Facilites Doctrine**”, with Frédéric Marty (lecturer), Fontenay-aux-Roses, November 2008.

DESPEG Doctorial School Training « *Innov@doc* »: “**How to design a standard: the Sony’s Strategy in the High Definition Market**”, CNRS - Villa Clythia, Fréjus, October 2008.

Summer School “**European School in New Institutional Economics**” (ESNIE): “**The innovation process facing the strategic uses of antitrust laws**”, Research project discussed by Paul David, CNRS – The Cargese Institute of Scientific Studies, May 2008.

## Academic Teachings

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**2007-2012** Research Fellow in Economics, University of Nice-Sophia Antipolis  
*Open Economy and Monetary Macroeconomics*, Licence 2.  
*Macroeconomics*, Licence 1.

## Other Teachings

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**2005-2007** Professor of French Foreign Languages (Français Langues Etrangères)  
International Centre of Antibes (CIA), Atoll Co.

**2003-2007** Teacher of Maths, Economics and Management  
L’Etude (private preparation), Hyères

## **Other Information**

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**Community Activities:** member of the ADMEO's Editorial Board (Association Doctorale Marchés et Organisations / Markets and Organisations Doctoral Association)

- *Drafting of articles dealing with topical economic problems, both for academic and professional purposes.*
- *Reviewing of submitted papers*

**Languages:** French (mother tongue) and English. Basic Spanish.

**Data Processing:** Windows, Linux and Microsoft Office. A smattering in STATA and ECTS

**Leisure Activities:** Cinema (columnist), Sports (football, ski, tennis), American Pool, Poker and "next gen" technologies.